

George R. Brown, III

Curriculum Vitae

FORMAL TRAINING

The Lawrenceville School 1975

Franklin & Marshall College B.A. English 1979

University of Pennsylvania, College of General Studies, Sciences (1978-80)

South Jersey Professional School of Business, Real Estate Salesperson (12/83)

Rutgers University, Real Property Appraisal I (4/84)

International Fee Appraisers (IFA), Principles of Real Estate Appraising I (12/84)

Rutgers, Real Property Appraisal II (12/85)

Rutgers University, The Municipal Budget Process (6/89)

Cape May County Vocational Technical Schools, Lotus 123 (4/90)

IAAO Course 301, Mass Appraisal of Residential Property, Sault Ste Marie, Michigan (6/90)

IAAO Course 3, Development and Writing of Narrative Appraisal Reports, Laconia, New Hampshire (3/91)

IAAO Course 302, Mass Appraisal of Income Producing Property, Sault Ste Marie, Michigan (6/91)

Building Inspector R.C.S., Atlantic Community College, Atlantic City, CABO One and Two Family Dwelling Code (12/98)

IAAO Course 300, Fundamentals of Mass Appraisal, Atlantic City (7/01)

Income Approach to Value Course 112, IAAO, Atlantic City (8/2005)

IAAO Course 400, Property Administration, IAAO, Prescott, AZ (2/2010)

INSTRUCTOR CREDENTIALS

Coadjutant Faculty Member, Department of Government Services, Rutgers, Mass Appraisal of Residential Property (6/93)

Coadjutant Faculty Member, Department of Government Services, Rutgers, Mass Appraisal of Income Producing Property (8/93)

IAAO Instructor Training Workshop for Mass Appraisal of Residential & Income Producing Properties, Amherst, Massachusetts (3/92)

Coadjutant Faculty Member, Department of Government Services, Rutgers, County Tax Administration (9/96)

Preparation for Litigation, Instructor and Seminar Developer, IAAO, Harrisburg, PA (1/99)

Valuation of Billboards, Instructor and Seminar Developer, IAAO, Milwaukee, Wisconsin (4/99), Atlantic City (11/99)

Mathematics for Assessors, Instructor, Workshop 150, IAAO, Atlantic City (2/01)

Fundamentals of Ratio Studies, IAAO Workshop 452, Instructor, Atlantic City (11/2008)

COURSES AND SEMINARS*

(*what follows is a sampling not a complete listing)

Real Estate Tax Appeals, NJ Institute for Continuing Legal Education, New Brunswick, (3/86)

Rutgers, Land Valuation (5/86)

Fundamentals of Assessment Ratio Studies, IAAO, (6/89)

Planning an In-House Revaluation Program, IAAO, (6/89)

Preparation and Presentation for Property Tax Litigation, IAAO, Ft Worth, Texas (9/89)

Innovative Uses of the Latest Computer and Software Technology for Valuation & Management, IAAO, Montreal (10/90)

Standards of Professional Appraisal Practice, Appraisal Institute, Parts A & B, Chapel Hill, NC (7/91)

IAAO Professional Designation Program Case Study Examination on Mass Appraisal of Income Producing Property, Trenton (8/91)

Tax Appeals Seminar, Southern NJ Chapter of the Appraisal Institute (3/93)	9 th Annual Computer Assisted Advancements in Appraisal, IAAO, Washington D.C. (9/93)
2.7 Investment Analysis Using the Hewlett Packard 19B II, NAIFA, Atlantic City (3/94)	Hotel & Motel Valuation, Southern NJ Chapter AI, Atlantic City (10/94)
Comprehensive Land Value Seminar, sponsored by the Mercer & Hunterdon County Assessors Associations, Flemington(4/97)	Valuation of Assisted Living Facilities, sponsored by Rutgers, Center for Government Services, East Windsor, NJ (3/99)
IAAO URISA: Integrating GIS & CAMA, Miami (4/00)	Attacking and Defending an Appraisal in Litigation, Steve Whitmer, Esq. MAI, Metro Chapter of AI, Iselin (10/99)
Preparation for Tax Appeals, NJAAO Jamesburg (3/01), seminar producer	Environmental Law & Development, Southern NJ Chapter of AI (5/01)
Valuation Oddities, NJCTBA, Cape May, (8/01)	Environmental Issues, NJCTBA Cape May (8/01)
Valuation of Cell Towers, NRAAO (5/02)	Defining Neighborhoods for Valuation, NJCTBA, Cape May (8/02)
Added Assessments, NJACTB, Cape May (8/02)	Urban Enterprise Zones & Empowerment Zones, NJACTB, Millville (9/02)
Market Modeling for Small Rural Jurisdictions, IAAO , Los Angeles (10/02)	How to Use Cap Rates Based on R=Y Relationship, IAAO, Los Angeles (10/02)
Preparing and Presenting <i>Your</i> Best Case, IAAO, Los Angeles (10/02)	Condominium Model Building and Valuation, IAAO, Los Angeles (10/02)
A Comparison of Citywide Additive, Multiplicative and Hybrid Condo Models, IAAO, Los Angeles (10/02)	Cottages and Antique Construction, NRAAO, Portland, Maine (5/03)
Shoreland Zoning, NRAAO, Portland (5/03)	GIS Applications, NRAAO, Portland (5/03)
Computer Modeling Concepts, NJCTBA, Cape May (8/03)	The Grand Hotel Valuation, Cape May (8/03)
Commercial Valuation 100+, IAAO Nashville (9/03)	JREI-IAAO Property Tax Policy Study, IAAO, Nashville (9/03)
Marshall & Swift – Commercial, IAAO, Avalon, NJ 2/04	Tax Appeal Seminar, NJAAO, Forsgate Country Club 3/04 & 3/05
Computer Generated Commercial Form Reports, Marshall & Swift, Cape May CH, NJ 3/04	Restrictions on Land, Rutgers University, Somerset, NJ 6/04
Problem Sales, Rutgers University, Somerset, NJ 6/04	Real Property and Intangible Business Assets, IAAO, Boston 8/2004
Financial Statement Analysis, Lorman Educational Services, Cherry Hill, NJ 1/2005	Marina Valuation, The Northwest Approach, GIS Database Design, NRAAO, Uncasville, CT 4/2005
Questions and Answers on Income and Expense Statements, NRAAO, Uncasville, CT 4/2005	Mass Appraisal of Waterfront Properties, NRAAO, Uncasville, CT 4/2005
Risks & rewards of Going to Trial in an Assessment Appeal, Boston 8/2005	The Professional's Guide to the URAR, AI, Cherry Hill 9/2005
North/South Jersey Waterfront Valuation, NJACTB, cape May 9/2005	Manufactured Housing Appraisal, AI, Online course 3/2006.

Science of Mold, Waterfront Development, Time Value of Money NAIFA, Atlantic City 4/2006	Appraising Big Box & Retail Properties, NJCTBA, Cape May 8/2006
Hotel Valuation, AMANJ, Atlantic City 11/2006	Rules of Thumb for Appraisers, Ted Whitmer, MAI, Southern NJ Chapter AI, Atlantic City 5/2007
Case Studies in Commercial Highest & Best Use, David Lenhoff, MAI, SRA, Southern NJ Chapter AI, Atlantic City 5/2007	The Effects of Land Use Regulations, AMANJ, Cherry Hill 6/2007
Hotel Condos – A Review, IAAO, Atlanta, 9/2007	Reviewing Residential Appraisal Reports, AI Cherry Hill 5/2008
Valuation of Conservation Easements, NRAAO, Lake Placid 5/2008	House Construction, Design, & Systems, NRAAO Forum #937, Lake Placid 5/2008
IAAO Standards of Professional Practice & Ethics, IAAO Workshop #171, Lake Placid 5/2008	Current Market Impact, High End Residential Real Estate, AMANJ, Wildwood 6/2008
Appraising Nursing Homes, NJCTBA, Cape May 8/2008	Farmland Basics and Beyond, Salem County Tax Board, 10/2008
What Does Real Estate Valuation and Building Codes Have in Common? Central NJ Chapter AI, Bordentown 11/2008	Appraisal Issues for Tax Court, AMANJ, Atlantic City 11/2008
Annual NJ Tax Board Conference: 1984-2008	Annual Assessors Conference: 2003-4, 2007-8

LICENSES AND CERTIFICATIONS

New Jersey Certified Tax Assessor (CTA - 1427) (5/83)	Licensed New Jersey Real Estate Salesperson (12/83)
New Jersey Certified General Appraiser (SCGREAA) (12/91) License No. RG00364	Candidate, Certified Assessment Evaluator (CAE) by the International Association of Assessing Officers (IAAO) No. 7776C

ASSOCIATIONS

Past President, NJ County Tax Board Association	Vice President, NJ Association of Assessing Officers
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